

| Description       | Pkg Qty /<br>Qté Pqt | Dist Cost /<br>Prix Dist. | Sugg Dealer<br>/ Revente<br>Sugg. | Description   | Pkg Qty /<br>Qté Pqt | Dist Cost /<br>Prix Dist. | Sugg Dealer<br>/ Revente<br>Sugg. |
|-------------------|----------------------|---------------------------|-----------------------------------|---------------|----------------------|---------------------------|-----------------------------------|
| B4A               | 100                  | 8.40                      | 12.00                             | FR1B250       | 100                  | 5.96                      | 8.52                              |
| B4B               | 100                  | 8.40                      | 12.00                             | FR1C250       | 100                  | 7.35                      | 10.50                             |
| B4C               | 100                  | 11.40                     | 16.29                             | FR4A110       | 100                  | 10.07                     | 14.39                             |
| B7A               | 100                  | 9.55                      | 13.65                             | FR4A187       | 100                  | 9.01                      | 12.87                             |
| B7B               | 100                  | 9.55                      | 13.65                             | FR4A250       | 100                  | 9.01                      | 12.87                             |
| B7C               | 100                  | 13.56                     | 19.37                             | FR4B110       | 100                  | 10.07                     | 14.39                             |
| BS1A10            | 100                  | 5.22                      | 7.45                              | FR4B187       | 100                  | 9.01                      | 12.87                             |
| BS1A6             | 100                  | 5.22                      | 7.45                              | FR4B250       | 100                  | 9.01                      | 12.87                             |
| BS1A6S            | 100                  | 5.22                      | 7.45                              | FR4C250       | 100                  | 9.01                      | 12.87                             |
| BS1A8             | 100                  | 5.22                      | 7.45                              | HTS1000       | 100                  | 30.49                     | 43.56                             |
| BS1B10            | 100                  | 5.22                      | 7.45                              | MT1A250       | 100                  | 13.24                     | 18.91                             |
| BS1B6             | 100                  | 5.22                      | 7.45                              | MT1B187       | 100                  | 13.24                     | 18.91                             |
| BS1B6S            | 100                  | 5.22                      | 7.45                              | MT1B250       | 100                  | 13.24                     | 18.91                             |
| BS1B8             | 100                  | 5.22                      | 7.45                              | MT1C250       | 100                  | 5.71                      | 8.15                              |
| BS1C10            | 100                  | 7.52                      | 10.74                             | MT4A110       | 100                  | 8.83                      | 12.61                             |
| BS4A10            | 100                  | 8.52                      | 12.18                             | MT4A187       | 100                  | 8.83                      | 12.61                             |
| BS4A6             | 100                  | 8.52                      | 12.18                             | MT4A250       | 100                  | 8.83                      | 12.61                             |
| BS4A6S            | 100                  | 8.52                      | 12.18                             | MT4B187       | 100                  | 8.83                      | 12.61                             |
| BS4A8             | 100                  | 8.52                      | 12.18                             | MT4B250       | 100                  | 8.83                      | 12.61                             |
| BS4B10            | 100                  | 8.52                      | 12.18                             | MT4C250       | 100                  | 10.37                     | 14.82                             |
| BS4B6             | 100                  | 8.52                      | 12.18                             | NPAB1         | 100                  | 5.28                      | 7.55                              |
| BS4B6S            | 100                  | 8.52                      | 12.18                             | NPAC1         | 100                  | 10.77                     | 15.37                             |
| BS4B8             | 100                  | 8.52                      | 12.18                             | PG4A          | 100                  | 13.37                     | 19.10                             |
| BS4C10            | 100                  | 10.59                     | 15.12                             | PG4B          | 100                  | 13.37                     | 19.10                             |
| BS4C14            | 100                  | 13.19                     | 18.85                             | R1A10         | 100                  | 5.22                      | 7.45                              |
| BS4C6             | 100                  | 10.59                     | 15.12                             | R1A14         | 100                  | 7.89                      | 11.27                             |
| BS4C8             | 100                  | 10.59                     | 15.12                             | R1A6          | 100                  | 5.91                      | 8.44                              |
| SF1A10 ( SF1A10 ) | 100                  | 6.27                      | 8.95                              | R1A8          | 100                  | 5.22                      | 7.45                              |
| SF1A6 ( SF1A6 )   | 100                  | 6.27                      | 8.95                              | R1B10         | 100                  | 5.22                      | 7.45                              |
| SF1A8 ( SF1A8 )   | 100                  | 6.27                      | 8.95                              | R1B6          | 100                  | 5.22                      | 7.45                              |
| SF1B10 ( SF1B10 ) | 100                  | 6.27                      | 8.95                              | R1B8          | 100                  | 5.22                      | 7.45                              |
| SF1B6 ( SF1B6 )   | 100                  | 6.27                      | 8.95                              | R1C10         | 100                  | 7.52                      | 10.74                             |
| SF4A10 ( SF4A10 ) | 100                  | 10.65                     | 15.21                             | R1C6          | 100                  | 7.52                      | 10.74                             |
| SF4A6 ( SF4A6 )   | 100                  | 10.65                     | 15.21                             | R1C8          | 100                  | 7.52                      | 10.74                             |
| SF4A8 ( SF4A8 )   | 100                  | 10.65                     | 15.21                             | R4A10         | 100                  | 8.52                      | 12.18                             |
| SF4B10 ( SF4B10 ) | 100                  | 29.36                     | 41.94                             | R4A14S        | 100                  | 19.15                     | 27.36                             |
| SF4B6 ( SF4B6 )   | 100                  | 29.36                     | 41.94                             | R4A38         | 100                  | 12.22                     | 17.46                             |
| SF4B8 ( SF4B8 )   | 100                  | 29.36                     | 41.94                             | R4A56S        | 100                  | 19.15                     | 27.36                             |
| SF4C10 ( SF4C10 ) | 100                  | 12.98                     | 18.54                             | R4A6          | 100                  | 8.52                      | 12.18                             |
| SF4C6 ( SF4C6 )   | 100                  | 12.98                     | 18.54                             | R4A8          | 100                  | 8.52                      | 12.18                             |
| SF4C8 ( SF4C8 )   | 100                  | 12.98                     | 18.54                             | R4B10         | 100                  | 8.52                      | 12.18                             |
| CFR4NA187F        | 100                  | 24.87                     | 35.53                             | R4B14S        | 100                  | 16.20                     | 23.14                             |
| CFR4NA250F        | 100                  | 17.62                     | 25.17                             | R4B38         | 100                  | 12.22                     | 17.46                             |
| CFR4NB187F        | 100                  | 24.87                     | 35.53                             | R4B56S        | 100                  | 12.22                     | 17.46                             |
| CFR4NB250F        | 100                  | 17.62                     | 25.17                             | R4B6          | 100                  | 8.52                      | 12.18                             |
| CFR4NC250F        | 100                  | 24.75                     | 35.36                             | R4B8          | 100                  | 8.52                      | 12.18                             |
| CM4TNA250F        | 100                  | 18.38                     | 26.26                             | R4C10         | 100                  | 10.59                     | 15.12                             |
| CM4TNB250F        | 100                  | 18.38                     | 26.26                             | R4C14S        | 100                  | 12.49                     | 17.84                             |
| CM4TNC250F        | 100                  | 26.21                     | 37.44                             | R4C38         | 100                  | 13.10                     | 18.72                             |
| FLFR1A250         | 100                  | 8.03                      | 11.47                             | R4C56S        | 100                  | 12.49                     | 17.84                             |
| FLFR1B250         | 100                  | 8.03                      | 11.47                             | R4C6          | 100                  | 12.34                     | 17.63                             |
| FLFR1C250         | 100                  | 13.50                     | 19.28                             | R4C8          | 100                  | 12.34                     | 17.63                             |
| FR1A250           | 100                  | 5.96                      | 8.52                              | 4A (USE 7612) | 100                  | 8.95                      | 12.78                             |

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|----------------|----------------------|---------------------------|-----------------------------------|---------------|----------------------|---------------------------|-----------------------------------|
| 561370 (TS4A)  | 100                  | 14.88                     | 21.26                             | L-11-40-0-D   | 500                  | 30.73                     | 43.90                             |
| 561371 (TS4B)  | 100                  | 14.88                     | 21.26                             | L-11-50-0-D   | 500                  | 28.99                     | 41.41                             |
| 561372 (TS4C)  | 100                  | 24.12                     | 34.46                             | L-11-50-9-D   | 500                  | 25.42                     | 36.32                             |
| 761247 (SC4A)  | 100                  | 16.27                     | 23.24                             | L-11-50MH-0-D | 500                  | 59.32                     | 84.74                             |
| 761251 (SC4B)  | 100                  | 13.27                     | 18.96                             | L-11-50MH-9-D | 500                  | 53.45                     | 76.36                             |
| L-18-120-0-L   | 50                   | 30.13                     | 43.04                             | L-14-50-0-D   | 500                  | 40.61                     | 58.01                             |
| *L-18-120-9-L  | 50                   | 26.87                     | 38.39                             | L-14-50-9-D   | 500                  | 35.66                     | 50.94                             |
| L-24-120-0-L   | 50                   | 18.27                     | 26.10                             | L-14-50MH-0-D | 500                  | 65.64                     | 93.77                             |
| L-24-120-9-L   | 50                   | 16.85                     | 24.07                             | L-14-50MH-9-D | 500                  | 55.99                     | 79.99                             |
| L-28-120-9-L   | 50                   | 19.48                     | 26.45                             | L-4-18-0-M    | 1000                 | 15.07                     | 21.52                             |
| L-4-18-0-C     | 100                  | 1.91                      | 2.73                              | L-4-18-2-M    | 1000                 | 15.87                     | 22.67                             |
| L-4-18-9-C     | 100                  | 1.67                      | 2.39                              | L-4-18-4-M    | 1000                 | 15.87                     | 22.67                             |
| L-5-40-0-C     | 100                  | 3.49                      | 4.99                              | L-4-18-5-M    | 1000                 | 15.87                     | 22.67                             |
| L-5-40-9-C     | 100                  | 3.06                      | 4.38                              | L-4-18-6-M    | 1000                 | 15.87                     | 22.67                             |
| E-5-40MH-0-C   | 100                  | 6.38                      | 9.11                              | L-4-18-7-M    | 1000                 | 15.87                     | 22.67                             |
| E-5-30MH-9-C   | 100                  | 5.77                      | 8.25                              | L-4-18-9-M    | 1000                 | 13.30                     | 19.00                             |
| L-6-18-0-C     | 100                  | 2.78                      | 3.97                              | L-5-30-0-M    | 1000                 | 28.11                     | 40.15                             |
| L-6-18-9-C     | 100                  | 2.60                      | 3.71                              | L-5-30-9-M    | 1000                 | 24.84                     | 35.49                             |
| L-7-50-0-C     | 100                  | 4.75                      | 6.78                              | L-5-30MH-0-M  | 1000                 | 52.49                     | 74.98                             |
| L-7-50-9-C     | 100                  | 4.17                      | 5.95                              | L-5-30MH-9-M  | 1000                 | 47.28                     | 67.54                             |
| L-7-50MH-0-C   | 100                  | 6.24                      | 8.91                              | L-6-18-0-M    | 1000                 | 27.68                     | 39.53                             |
| L-7-50MH-9-C   | 100                  | 5.55                      | 7.93                              | L-6-18-9-M    | 1000                 | 24.09                     | 34.42                             |
| L-8-120-0-C    | 100                  | 17.13                     | 24.48                             | L-7-50-0-M    | 1000                 | 38.85                     | 55.50                             |
| L-8-120-9-C    | 100                  | 15.03                     | 21.47                             | L-7-50-2-M    | 1000                 | 40.01                     | 57.15                             |
| L-8-18-0-C     | 100                  | 3.37                      | 4.81                              | L-7-50-4-M    | 1000                 | 40.01                     | 57.15                             |
| L-8-18-9-C     | 100                  | 2.95                      | 4.22                              | L-7-50-5-M    | 1000                 | 40.01                     | 57.15                             |
| L-8-40-0-C     | 100                  | 3.79                      | 5.41                              | L-7-50-6-M    | 1000                 | 40.01                     | 57.15                             |
| L-8-40-9-C     | 100                  | 3.50                      | 5.01                              | L-7-50-7-M    | 1000                 | 40.01                     | 57.15                             |
| L-8-50R-9-C    | 100                  | 16.82                     | 24.03                             | L-7-50-9-M    | 1000                 | 34.08                     | 48.68                             |
| L-11-40-0-C    | 100                  | 6.61                      | 9.44                              | L-7-50MH-0-M  | 1000                 | 50.43                     | 72.04                             |
| L-11-40-9-C    | 100                  | 5.93                      | 8.47                              | L-7-50MH-9-M  | 1000                 | 45.44                     | 64.91                             |
| L-11-50-0-C    | 100                  | 7.08                      | 10.12                             | L-8-18-0-M    | 1000                 | 27.13                     | 38.75                             |
| L-11-50-9-C    | 100                  | 6.21                      | 8.88                              | L-8-18-9-M    | 1000                 | 24.02                     | 34.32                             |
| L-11-50MH-0-C  | 100                  | 14.50                     | 20.72                             | L-8-40-0-M    | 1000                 | 30.55                     | 43.65                             |
| L-11-50MH-9-C  | 100                  | 13.07                     | 18.67                             | L-8-40-9-M    | 1000                 | 28.67                     | 40.95                             |
| E-11-120-0-C   | 100                  | 13.76                     | 19.65                             | L-11-40-9-M   | 1000                 | 61.40                     | 87.72                             |
| L-14-120-0-C   | 100                  | 18.62                     | 26.60                             |               |                      |                           |                                   |
| L-14-120-9-C   | 100                  | 16.92                     | 24.18                             |               |                      |                           |                                   |
| L-14-120MH-0-C | 100                  | 47.92                     | 68.45                             |               |                      |                           |                                   |
| L-14-120MH-9-C | 100                  | 43.56                     | 62.23                             |               |                      |                           |                                   |
| L-14-40-0-C    | 100                  | 9.51                      | 13.59                             |               |                      |                           |                                   |
| L-14-40-9-C    | 100                  | 7.31                      | 10.45                             |               |                      |                           |                                   |
| L-14-50-0-C    | 100                  | 9.02                      | 12.89                             |               |                      |                           |                                   |
| L-14-50-9-C    | 100                  | 7.91                      | 11.30                             |               |                      |                           |                                   |
| L-14-50MH-0-C  | 100                  | 12.24                     | 17.49                             |               |                      |                           |                                   |
| L-14-50MH-9-C  | 100                  | 36.58                     | 52.25                             |               |                      |                           |                                   |